

The intersection of the south west corner of West Broad and South High Streets sometime between 1911 and 1920.

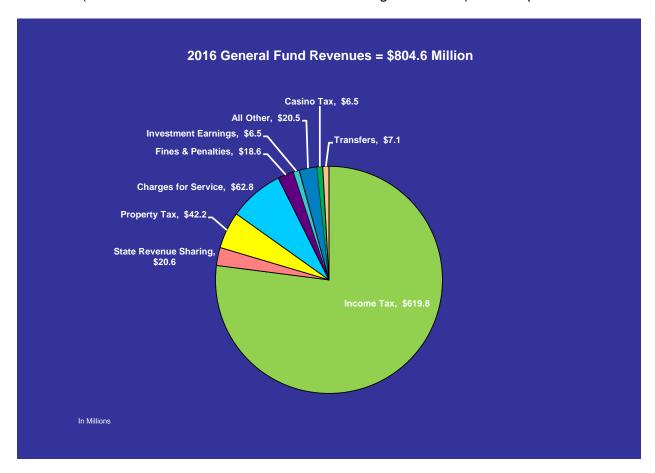
FINANCIAL OVERVIEW

Revenue

The financial health of the city's general fund is directly tied to the income tax which comprises over 77 percent of the revenue supporting the general fund operating budget. In August 2009, Columbus voters approved a 0.5 percent increase to the income tax rate, raising it to 2.5 percent effective October 1, 2009. Therefore, 2010 was the first full year of collections at the 2.5 percent rate. Three quarters of income tax collections are deposited into the general fund for general government operations, with the balance being set aside for capital and debt service requirements.

The chart below illustrates the projected amount of revenue expected from each major general fund source in 2016. After the income tax, the next three largest revenue sources to the general

fund are various charges for services at eight percent, property taxes at five percent and shared revenues (various state taxes that are shared with local governments) at three percent.



Income tax collections are projected at \$601.8 million in 2015 and \$619.8 million in 2016. The City Auditor's 2016 estimate assumes a three percent growth in income tax receipts in 2016, or an additional \$18.01 million.

Over the past decade, budget reductions at the state level have led to incremental reductions of shared revenues to local governments. Further reductions will be realized in 2016. In 2001, the City of Columbus received \$51 million in local government funds, while the 2015 projection for these funds is \$21.4 million, and in 2016 this revenue source is projected at \$20.6 million. Additionally, the state has eliminated the estate tax effective January 1, 2013, and no further receipts will be received.

Property tax receipts fluctuate from year to year, due to reappraisals that occur every three years. In the off years, property tax revenue growth is typically less than one percent. Growth is normally expected in the reappraisal years. The city experienced a 10.3 percent increase in assessed valuation during the sexennial reappraisal in 2006, but in 2009, the triennial update year, the county applied a zero growth rate to all residential property values. While 2012 was another reappraisal year, property tax collections actually declined by 7.92 percent due to the ongoing housing decline. These declines are precipitated by ongoing challenges in the housing market, including foreclosures and reassessment requests stemming from declining sales prices. The City Auditor projects that 2015 property tax collections will be 1.11 percent higher than those of 2014. Due to stagnating and declining property values, property taxes will decline 0.88 percent in 2016 from the 2015 projection.

Investment earnings are a highly volatile source of revenue and tend to reflect economic conditions. In 2001, the city posted \$29 million in investment earnings. By 2004, these earnings had dropped to just \$5.5 million. In recent years, investment earnings have still been down, but they were experiencing mild year over year growth. In 2015, projected earnings are \$6.9 million, but decline again to \$6.5 million for 2016.

Bond Ratings

The city continues to retain the highest bond ratings available for long-term debt by all three major rating agencies: Moody's Investors Service, Standard and Poor's Corporation, and Fitch Ratings. Bond ratings of Aaa and AAA, respectively, were awarded to the city in 1995 by Moody's and Standard and Poor's, and have been maintained ever since. Fitch Ratings rated the city for the first time in 2006, also awarding Columbus an AAA rating. Columbus is one of the largest cities in the nation to maintain the highest possible credit rankings for both unlimited and limited general obligation debt from the three major rating agencies. These ratings afford Columbus the opportunity to realize savings in the cost of long-term financing, affirm investor's confidence in investment in Columbus, and help attract new businesses to the area.

Reserve Funds

The City of Columbus currently has three general reserve funds: the economic stabilization fund (i.e., the rainy day fund), the anticipated expenditure fund (formerly known as the 27th pay period fund), and the basic city services fund.

The rainy day fund was created in 1988 with a deposit of \$4 million as a reserve for unforeseen events that could disrupt basic city services. With the ultimate goal of reaching a fund balance of 5 percent of general fund expenditures, annual deposits of \$1 million were made until 1998. In this year, the city received a \$7 million refund from the Ohio Bureau of Workers Compensation and deposited it into this fund.

The first withdrawal was in 2003, when \$10.2 million was used to balance the general fund budget. An additional \$25 million was used in 2004 for the same purpose. In May of 2004, an unanticipated \$55.1 million from the Solid Waste Authority of Central Ohio (SWACO), in partial satisfaction of lease payments due to the city, was deposited into the rainy day fund. Transfers to the general fund were again made in 2005 (\$13 million) and 2006 (\$12 million). In 2006, the city received nearly \$10 million for pollution credits from SWACO, which were also deposited into the fund. In 2008, \$900,000 was transferred to the general fund in order to end the year in balance. In 2009, \$30.04 million was transferred to the general fund to avoid what would have been drastic reductions to basic city services. Following passage of the 2009 income tax increase, the city made good on its promise to begin to replenish the fund, with a transfer of \$7.5 million from the general fund in 2010. Deposits of \$10 million in 2011 and \$6.7 million in 2012 helped the fund reach almost \$40 million by year-end 2012. With the 2013 payment of \$16.15 million, the city met its commitment to rebuild the fund to a \$50 million balance a year earlier than originally promised.

The city has established a new goal of \$75 million in the rainy day fund to further ensure that the city is able to withstand future unknown financial events. After deposits of \$7.6 million in 2014, \$2.2 million in 2015 and \$2.2 million in 2016, the fund will have accumulated almost \$70 million of the 2018 goal of \$75 million.

The planned replenishment schedule is illustrated in the following chart.

| Economic Stabilization Fund Recommended Future Deposits (000's Omitted) | | | | | | | |
|---|---------|-------------------------|----------|---------------------|-------------------|--|--|
| Year | Deposit | Investment Earnings* | Expended | Year-End Balance | % of GF Budget | | |
| 2003 | - | 608 | 10,243 | 18,371 | 3.49% | | |
| 2004 | 59,406 | 791 | 25,000 | 53,568 | 10.15% | | |
| 2005 | - | 1,169 | 13,000 | 41,737 | 7.49% | | |
| 2006 | 9,964 | 2,111 | 12,000 | 41,812 | 7.02% | | |
| 2007 | 348 | 2,320 | - | 44,480 | 7.04% | | |
| 2008 | - | - | 900 | 43,580 | 6.68% | | |
| 2009 | 720 | 739 | 30,039 | 15,000 | 2.43% | | |
| 2010 | 7,500 | 224 | - | 22,724 | 3.31% | | |
| 2011 | 10,000 | 173 | - | 32,897 | 4.72% | | |
| 2012 | 6,725 | 183 | - | 39,805 | 5.47% | | |
| 2013 | 16,147 | 193 | - | 56,145 | 7.44% | | |
| 2014 | 7,600 | 330 | - | 64,075 | 8.21% | | |
| 2015 | 2,200 | 640 | - | 66,915 | 8.48% | | |
| 2016 | 2,200 | 669 | - | 69,784 | 8.38% | | |
| 2017 | 2,200 | 698 | - | 72,682 | 8.77% | | |
| 2018 | 2,200 | 727 | - | 75,609 | 8.83% | | |
| * In 2008, investment earnings were deposited to the Anticipated Expenditures Fund. | | | | | | | |

The anticipated expenditure fund was established in 1994 to prepare for those fiscal years in which there are 27 pay periods rather than the standard 26. After payment of \$17.8 million for the 27th pay period in 2008, this fund had a balance of \$1.23 million. Annual deposits are made into the fund to ensure that there are sufficient moneys for the next occurrence, which will be in the year 2020.

| Anticipated Expenditure Fund | | | | | | | |
|------------------------------|---------|----------|----------|--|--|--|--|
| Recommended Future Deposits | | | | | | | |
| (000's Omitted) | | | | | | | |
| | | | Year-End | | | | |
| Year | Deposit | Expended | Balance | | | | |
| 2011 | 2,052 | 1 | 6,814 | | | | |
| 2012 | 2,060 | 1 | 8,874 | | | | |
| 2013 | 2,122 | 1 | 10,996 | | | | |
| 2014 | 2,185 | ı | 13,181 | | | | |
| 2015 | 2,251 | ı | 15,432 | | | | |
| 2016 | 2,318 | ı | 17,750 | | | | |
| 2017 | 2,388 | ı | 20,137 | | | | |
| 2018 | 2,459 | ı | 22,596 | | | | |
| 2019 | 2,533 | - | 25,129 | | | | |
| 2020 | 2,609 | - | 27,738 | | | | |
| | | | , | | | | |

Finance and Management projects the next occurrence of a year with 27 pay dates to be 2020. Escalating deposits are planned to meet a projected liability of almost \$28 million in that year.

An additional reserve fund, the basic city services fund, was created in 2012 to ensure the city was poised to address the reduction of revenue caused by cuts to the local government fund and the elimination of the estate tax. Over the past three years, this fund has helped to ensure the continuation of basic city services. In 2016, \$1.83 million will be transferred to the general fund, leaving a balance of \$3.33 million.

2016 Budget Scenario

The 2016 budget was balanced by employing certain key principles, as follows:

- Build a budget from the ground up which is keyed to the city's strategic plan and implements the Columbus Covenant.
- Focus on maintaining basic city services for neighborhoods police and fire protection, refuse collection, and basic public health services.
- Review all program areas to identify activities the city should no longer be engaged in, given limited resources.
- Review revenue sources to identify new revenues and/or opportunities for increased revenues.
- Continue implementation of the 10-year reform plan by reducing pension pick-up and increasing the employee share of health insurance premiums for all city employees.
- Continue reforms and efficiency measures as recommended by the city and affirmed by the accountability committee.
- Promote efficiencies in government by examining opportunities to redeploy uniformed police and firefighters, expanding energy efficiencies, improving the efficiency of fleet and facilities management, expanding online auctions for city asset sales, and partnering with various organizations and governmental entities.
- Continue diligent review of general fund hires and non-personnel spending to keep expenditures at the lowest level necessary to provide essential services to the citizens of Columbus.
- Continue to replenish the "rainy day" fund to achieve a balance of \$75 million by the end
 of 2018.

General Fund Pro Forma

A general fund pro forma operating statement is provided herein, which projects the city's future general fund financial outlook. The pro forma bases year 2016 revenues on the City Auditor's official Estimate of Available General Fund Resources, except as noted. The following assumptions were used in developing the pro forma.

Pro Forma Operating Statement Assumptions

Like all financial forecasting tools, pro forma projections are based on a series of assumptions that invariably do not prove totally accurate over time. Moreover, projections become less certain the further one extends the forecasting horizon. This pro forma statement assumes that year-end deficits, which are not permissible per state law, will be corrected through expenditure adjustments in order to force a positive year-end fund balance. The document presented herein represents the Finance and Management Department's best estimate of the city's financial status into the future, given the following assumptions.

Expenditure Assumptions

- The standard inflation rate for non-personnel items is two percent in 2017 and thereafter.
- Personnel costs (excluding insurance costs) for employees that are covered by current
 collective bargaining agreements are projected at the wage rates in effect per those
 contracts. For those units that have contracts that are currently under negotiation, and
 for the years that follow the expiration date of contracts currently in place, a blended rate
 that represents the city's efforts to control pay increases and to reduce pension pick-up
 benefits over the next ten years is used.
- Insurance costs are projected to grow by seven percent annually in 2017 and beyond;
 however, projections include offsets due to incremental increases in employee shares.
- Except as otherwise noted, expenditure projections for 2017 and beyond are premised on maintaining 2016 levels of service.
- No general fund moneys are projected for the purchase of vehicles in 2016. Starting in 2017 and beyond, however, \$4 million is projected for the purchase of safety vehicles (primarily police cruisers) and for the scheduled replacement of the city's rolling fleet.

Revenue Assumptions

- Income tax receipts will be \$619.8 million in 2016 and will grow by 3.5 percent in all years thereafter.
- Property taxes will decrease by 0.88 percent in 2016, and grow by 2.0 percent thereafter, except for every third year, during the triennial review, when they will increase by 4.0 percent.
- Local government fund revenue, or shared revenues, is projected to decrease by 3.5 percent in 2016 and then increase by 2.0 percent thereafter.
- Investment earnings will be \$6.5 million in 2016 and are projected to remain at that level in 2017 and thereafter.
- Charges for services are expected to decrease by 0.25 percent in 2016 and then grow by 3.0 percent thereafter.
- The kilowatt hour tax will be \$3.3 million in 2016 and will remain flat thereafter.
- Fines and penalties will increase by 0.03 percent in 2016 and increase by 2.0 percent thereafter.
- Licenses and permit fees are projected to decrease by 2.69 percent in 2016 and increase by 2.0 percent thereafter.
- Casino revenue will total \$6.5 million in 2016 and increase by 3.0 percent in all years thereafter.

Division Specific Assumptions

- Two police recruit classes are funded in the general fund in 2016. Thereafter, recruit classes sufficient to replace retiring uniformed staff are projected.
- One fire recruit class is funded in 2016. Thereafter, recruit classes sufficient to replace retiring uniformed staff are projected.
- Projections for the Refuse Collection Division assume that all of the bulk collection program will continue to be funded through the general fund in 2016 and beyond.

| GENERAL FUND PRO FORMA OPERATING STATEMENT | | | | | | | | | | | |
|--|---|--|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | | |
| Resources: | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | 2022 | 2023 | 2024 | <u>2025</u> |
| Beginning Balance | 29,171,431 | 30,215,000 | - | - | - | - | - | - | - | - | |
| Income Tax Property Tax Kilowatt Hour Tax Hotel/Motel Tax Shared Revenues | 601,790,000 42,619,018 3,250,000 - 22,614,000 | 619,800,000 42,245,000 3,300,000 - 21,823,000 | 641,493,000 43,090,000 3,300,000 - 22,259,000 | 663,945,000 44,814,000 3,300,000 - 22,704,000 | 687,183,000 45,710,000 3,300,000 - 23,158,000 | 711,234,000 46,624,000 3,300,000 - 23,621,000 | 736,127,000 48,489,000 3,300,000 - 24,093,000 | 761,891,000 49,459,000 3,300,000 - 24,575,000 | 788,557,000 50,448,000 3,300,000 - 25,067,000 | 816,156,000 52,466,000 3,300,000 - 25,568,000 | 844,721,000 53,515,000 3,300,000 - 26,079,000 |
| License and Permit Fees Fines and Penalties Investment Earnings Charges for Service All Other Revenue Basic City Services - Transfer In | 12,395,000 18,631,125 6,900,000 62,935,000 14,097,426 5,717,000 | 12,062,000 18,636,000 6,500,000 62,778,000 9,081,000 1,830,000 | 12,303,000 19,009,000 6,500,000 64,661,000 9,081,000 | 12,549,000 19,389,000 6,500,000 66,601,000 9,081,000 | 12,800,000 19,777,000 6,500,000 68,599,000 9,081,000 | 13,056,000 20,173,000 6,500,000 70,657,000 9,081,000 | 13,317,000 20,576,000 6,500,000 72,777,000 9,081,000 | 13,583,000 20,988,000 6,500,000 74,960,000 9,081,000 | 13,855,000 21,408,000 6,500,000 77,209,000 9,081,000 | 14,132,000 21,836,000 6,500,000 79,525,000 9,081,000 | 14,415,000 22,273,000 6,500,000 81,911,000 9,081,000 |
| Casino Revenue Total Revenues | 6,280,000 797,228,569 | 6,515,000 804,570,000 | 6,710,450 828,406,450 | 6,911,764 855,794,764 | 7,119,116 883,227,116 | 7,332,690 911,578,690 | 7,552,671 941,812,671 | 7,779,251 972,116,251 | 8,012,628 1,003,437,628 | 8,253,007 1,036,817,007 | 8,500,597 1,070,295,597 |
| Total Available Resources % Change in Revenues from Prior Yr. % Change in Resources from Prior Yr | 826,400,000 4.25% 2.12% | 834,785,000 0.92% 1.01% | 828,406,450 2.96% -0.76% | 855,794,764 3.31% 3.31% | 883,227,116 3.21% 3.21% | 911,578,690 3.21% 3.21% | 941,812,671 3.32% 3.32% | 972,116,251 3.22% 3.22% | 1,003,437,628 3.22% 3.22% | 1,036,817,007 3.33% 3.33% | 1,070,295,597 3.23% 3.23% |
| Expenditures: | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | 2022 | 2023 | 2024 | <u>2025</u> |
| Development Fire Governmental Services Health Judicial Services Other Safety Police Recreation and Parks Refuse Collection Public Service Fleet-Vehicles | 37,487,244 226,874,534 90,623,274 20,614,038 28,362,942 14,179,336 300,317,872 34,577,258 29,939,519 5,848,798 | 25,528,212 231,974,387 119,183,918 23,564,205 29,727,341 13,371,087 311,754,687 38,597,737 33,015,192 5,868,234 | 26,392,754 239,996,509 123,462,759 24,816,803 31,237,365 14,426,817 323,181,605 39,822,407 34,316,712 6,081,287 4,000,000 | 27,154,168 248,342,921 126,766,179 25,613,532 32,373,168 14,816,784 334,564,945 41,076,676 35,353,818 6,307,716 4,000,000 | 27,943,599 257,029,394 132,400,277 26,442,692 33,560,630 15,219,990 346,421,443 42,380,798 36,431,996 6,544,617 4,000,000 | 28,762,405 266,072,598 135,949,608 27,305,962 34,802,620 15,637,037 358,774,801 43,737,304 37,553,375 6,792,575 4,000,000 | 29,612,024 275,490,159 139,619,369 28,205,122 36,102,191 16,068,558 371,650,108 45,148,878 38,720,214 7,052,215 4,000,000 | 30,493,980 285,300,724 143,415,057 29,142,064 37,462,588 16,515,223 385,073,924 46,618,365 39,934,911 7,324,201 4,000,000 | 31,409,887 295,524,017 147,342,479 30,118,792 38,887,262 16,977,743 399,074,373 48,148,783 41,200,014 7,609,238 4,000,000 | 32,361,458 306,180,919 151,407,783 31,137,438 40,379,885 17,456,868 413,681,251 49,743,337 42,518,231 7,908,078 4,000,000 | 33,350,507 317,293,532 155,617,472 32,200,263 41,944,362 17,953,392 428,926,125 51,405,427 43,892,436 8,221,520 4,000,000 |
| Operating Expenditures | 788,824,814 | 832,585,000 | 867,735,019 | 896,369,907 | 928,375,434 | 959,388,283 | 991,668,838 | 1,025,281,035 | 1,060,292,590 | 1,096,775,247 | 1,134,805,036 |
| % Change/Previous Year | 2.79% | 5.55% | 4.22% | 3.30% | 3.57% | 3.34% | 3.36% | 3.39% | 3.41% | 3.44% | 3.47% |
| Economic Stabilization Fund Deposit Basic City Services Fund Deposit | 2,200,000 5,160,000 | 2,200,000 | 2,200,000 | 2,200,000 | - | - | - | - | - | - | - |
| Required Expenditure Reductions and/or Revenue Increases | 30,215,000 | - | (41,528,569) | (42,775,144) | (45,148,318) | (47,809,594) | (49,856,168) | (53,164,784) | (56,854,962) | (59,958,240) | (64,509,438) |

ootnotes:

Revenue estimates for 2017 and beyond are those of the Department of Finance & Management, and not the City Auditor.

Cumulative deficits are not possible since each budget year must be balanced. Balancing will be achieved through increased revenues, lowered expenditures, or a combination thereof.

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