Enterprise Funds

Sewerage and Drainage Operating Fund

2012 Cash Balance Statement

The projected beginning year 2012 cash balance is \$157.9 million, which includes \$60 million in a reserve fund.

| 2012 SEWERAGE AND DRAINAGE OPERATING FUND BALANCE SUMMARY | | | | | | | | | |
|---|----|---------------|--|--|--|--|--|--|--|
| | | | | | | | | | |
| Cash Balance (January 1, 2012) | \$ | 157,902,906 | | | | | | | |
| Plus Estimated 2012 Receipts | | 239,596,125 | | | | | | | |
| Total Estimated Available Resources | \$ | 397,499,031 | | | | | | | |
| Less 2012 Recommended Operating Budget (Sewers/Drains) | | (238,506,532) | | | | | | | |
| Less 2012 Recommended Operating Budget (Administration) | | (4,569,040) | | | | | | | |
| Projected Available Balance (December 31, 2012) | \$ | 154,423,459 | | | | | | | |
| | | | | | | | | | |

Note: Cash Balance at January 1, 2012 does not include "bond debt service" reserve fund balance of \$10 million

2012 Revenue Summary

User fees completely support the operations of the Division of Sewerage and Drainage. Section 118 of the Columbus City Charter empowers the City Council to establish separate sewer and water rates to fully cover the cost of service. Rates are set to recover the cost of operations, maintenance and debt service, and are reviewed annually by the Sewer and Water Advisory Board. City Council must approve all rate increases before they are effective.

One of the city's goals in the rate setting process is to avoid steep increases and at the same time fully meet the needs of the system. To achieve this goal, a pro forma operating statement was developed. This document is updated annually to reflect current appropriation levels and adjusted for actual revenues and expenditures.

Statements in this section relative to this fund are made on a cash basis and include prior year expenditures.

2012 Revenue Summary

SEWERAGE AND DRAINAGE REVENUE BY SOURCE AND YEAR HISTORICAL AND PROJECTED 2009-2012

| | | 2009 | 2010 | 2011 | 2012 |
|---------------------------------|----|-------------|-------------------|-------------------|-------------------|
| REVENUE SUMMARY | _ | Actual | Actual | Estimated | Proposed |
| Service Charges: | | <u> </u> | _ | _ | |
| Sewer Sales | \$ | 177,851,430 | \$ 181,154,799 | \$ 189,066,277 | \$ 192,950,352 |
| Wet Weather Charges | | 25,636,339 | 26,848,511 | 29,262,675 | 30,348,798 |
| System Capacity Charges | | 3,471,405 | 4,061,321 | 3,801,267 | 3,839,280 |
| Investment Income | | 6,767,844 | 2,645,658 | 1,258,975 | 1,271,565 |
| Storm Maintenance Reimbursement | | 6,413,631 | 7,007,270 | 8,824,530 | 9,089,266 |
| Other* | | 3,020,988 | 3,750,902 | 4,137,428 | 2,096,864 |
| Beginning Year Cash Balance | | 115,595,315 | 132,638,479 | 152,746,467 | 157,902,906 |
| TOTAL RESOURCES | \$ | 338,756,952 | \$ 358,106,940 | \$ 389,097,619 | \$ 397,499,031 |
| PERCENT CHANGE | | | 5.71% | 8.65% | 2.16% |

^{*}Includes debt refinancing premiums in 2010 and 2011.

Revenue Notes:

- The Sewer and Water Advisory Board recommended a three percent increase in revenues in 2012. With this increase, revenues, excluding the beginning balance, will total \$239.6 million in 2012.
- System capacity fees are assumed to grow by one percent. Growth of this fee has declined steadily over the last decade, as
 it is based on growth of the sanitary sewer system, which has also slowed in recent years.
- Due to the volatility of the market, the interest income projection is very conservative and reflects a growth rate of one percent over that of 2011. Investment income, as a revenue source to the enterprise funds, is based on the amount of cash available in the treasury upon which interest can be earned.
- The storm maintenance reimbursement will continue in 2012. This transfer of funds from the storm sewer fund to the sanitary sewer fund is made to pay for shared resources.
- The low income discount is continued in 2012 on the commodity portion of the sanitary sewer bill to provide financial relief to qualified customers.

Sewer Pro Forma Operating Statement

Presented below is a pro forma operating statement for the sewerage system enterprise operating fund, reflecting sanitary sewer operations only. A separate pro forma statement for storm sewer operations is presented later in this document. Represented is a projection of the sewerage and drainage operating fund revenues and expenditures on a cash basis for the period 2010 through 2021, the assumptions for which are outlined below. The pro forma operating statement is essential to the planning and rate setting processes. The major assumptions upon which the pro forma's numbers are based are as follows:

- The Sewer and Water Advisory Board recommended various sewer rate increases to produce three percent more revenue in 2012.
- Sanitary sales growth is projected at zero percent in 2012, 0.5 percent in 2013 and 2014 and at 1 percent for the balance of the pro forma projection period.
- System capacity charges are assumed to grow by one percent annually, representing modest growth of these charges.
- Projections for personnel costs reflect the rates in effect for the various collective bargaining agreements and/or management salary ordinances represented in the division.
- Equipment costs in 2012 and beyond include the required annual allotment to the EPA-mandated capital replacement fund.
- The 2012 operations and maintenance budget includes \$10.37 million to pay pro rata (payment to the general fund for services provided to the utility divisions by general fund agencies).
- In 2012, new debt will be issued in the form of general obligation bonds to fund various sanitary and wet-weather sewer projects related to the federally mandated projects.
- Debt service for payment of Ohio Water Development Authority (OWDA) low-interest loans has been included within the appropriate debt schedules. Use of these lowinterest monies decrease the debt retirement expenses associated with sanitary sewer projects. Unlike municipal bonds, debt service on OWDA-funded construction projects is not paid until construction is complete.
- The Division of Sewerage and Drainage's capital improvements plan has been reduced by ten percent throughout the pro forma period. This reduction recognizes the likelihood that actual debt issuance in any given year will not reach levels outlined in the capital improvements budget because of unavoidable lags in the project planning and implementation process.
- The Division of Sewerage and Drainage's pro forma statement also assumes that all debt will be issued late in any given year, such that the interest expense is not due until the following year and the principal payment is due the year after that.
- A portion of the costs associated with the Public Utilities Director's Office are borne by the sewerage enterprise operating fund. In 2012, \$4.6 million is allocated in this fund for this purpose.

SANITARY SEWER ENTERPRISE FUND Pro Forma Operating Statement For Years 2010 - 2021 (000's omitted)

| | Actual | Projections | Budget | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Γ | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Beginning Cash Balance | 132,638 | 152,746 | 157,903 | 154,423 | 157,578 | 161,451 | 153,410 | 154,681 | 141,927 | 141,541 | 148,551 | 155,801 |
| Utility Revenues | | | | | | | | | | | | |
| Sewer Sales | 181,155 | 189,066 | 189,066 | 195,373 | 202,074 | 216,002 | 230,906 | 250,266 | 271,275 | 292,737 | 301,453 | 310,429 |
| Sewer Sales Increase | | | 3,884 | 4,884 | 10,104 | 10,800 | 14,432 | 15,642 | 15,824 | 4,879 | 5,024 | 5,174 |
| Wet Weather | 26,849 | 29,263 | 29,617 | 30,717 | 31,838 | 33,778 | 35,799 | 38,369 | 41,099 | 43,862 | 45,087 | 46,373 |
| Wet Weather Increase | | | 732 | 740 | 1,536 | 1,592 | 2,111 | 2,237 | 2,238 | 685 | 731 | 751 |
| Interest Income | 2,646 | 1,259 | 1,272 | 1,284 | 1,297 | 1,310 | 1,323 | 1,336 | 1,350 | 1,363 | 1,377 | 1,391 |
| System Capacity Charge | 4,061 | 3,801 | 3,839 | 3,878 | 3,916 | 3,956 | 3,995 | 4,035 | 4,075 | 4,116 | 4,157 | 4,199 |
| Other | 2,380 | 2,383 | 2,097 | 2,132 | 2,168 | 2,205 | 2,242 | 2,281 | 2,257 | 2,267 | 2,312 | 2,358 |
| Reimbursement from Stormwater Fund Transfer | 7,007 | 8,825 | 9,089 | 9,362 | 9,643 | 9,932 | 10,230 | 10,537 | 10,853 | 11,179 | 11,514 | 11,859 |
| Debt Refinancing | 1,371 | 1,755 | | | | | | | | | | |
| Total Revenue | 225,468 | 236,351 | 239,596 | <u>248,370</u> | <u>262,576</u> | <u>279,575</u> | <u>301,038</u> | <u>324,703</u> | <u>348,972</u> | <u>361,088</u> | <u>371,655</u> | <u>382,535</u> |
| Total Resources | <u>358,107</u> | 389,098 | <u>397,499</u> | <u>402,794</u> | <u>420,153</u> | <u>441,025</u> | <u>454,449</u> | <u>479,384</u> | 490,899 | 502,629 | <u>520,206</u> | <u>538,336</u> |
| Utility Expense | | | | | | | | | | | | |
| Operations & Maintenance | | | | | | | | | | | | |
| Personnel Services | 34,325 | 35,705 | 37,960 | 39,098 | 40,271 | 41,479 | 42,724 | 44,005 | 45,326 | 46,685 | 48,086 | 49,529 |
| Health Insurance | 6,434 | 7,122 | 8,168 | 8,739 | 9,351 | 10,006 | 10,706 | 11,456 | 12,258 | 13,116 | 14,034 | 15,016 |
| Supplies & Materials | 5,345 | 8,214 | 7,796 | 7,952 | 8,111 | 8,273 | 8,438 | 8,607 | 8,779 | 8,955 | 9,134 | 9,317 |
| Pro Rata | 9,122 | 10,692 | 10,367 | 10,750 | 11,377 | 12,129 | 13,082 | 14,133 | 15,214 | 15,746 | 16,206 | 16,680 |
| Contractual Services | 30,332 | 39,351 | 40,882 | 42,108 | 43,372 | 44,673 | 46,013 | 47,393 | 48,815 | 50,280 | 51,788 | 53,342 |
| Other | 351 | 829 | 100 | 102 | 104 | 106 | 108 | 110 | 113 | 115 | 117 | 120 |
| Equipment | 1,618 | 3,606 | 3,930 | 4,008 | 4,088 | 4,170 | 4,254 | 4,339 | 4,425 | 4,514 | 4,604 | 4,696 |
| Department of Public Utilities Allocation | <u>3,832</u> | <u>4,304</u> | <u>4,569</u> | <u>4,660</u> | <u>4,754</u> | <u>4,849</u> | <u>4,946</u> | <u>5,045</u> | <u>5,145</u> | <u>5,248</u> | <u>5,353</u> | <u>5,460</u> |
| Total Operations & Maintenance | <u>91,359</u> | <u>109,822</u> | <u>113,771</u> | <u>117,418</u> | <u>121,428</u> | <u>125,685</u> | <u>130,270</u> | <u>135,088</u> | <u>140,075</u> | <u>144,659</u> | <u>149,323</u> | <u>154,159</u> |
| Debt Service | | | | | | | | | | | | |
| Revenue Bond | 18,540 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 | 20,727 |
| General Obligation | 31,433 | 34,177 | 39,686 | 37,505 | 36,465 | 34,102 | 33,068 | 32,078 | 31,036 | 27,420 | 25,388 | 24,541 |
| Debt Refinancing | | | | | | | | | | | | |
| OWPCLF/OWDA Debt- Non Wet Weather | 64,028 | 66,021 | 68,091 | 68,091 | 65,677 | 84,735 | 84,062 | 83,389 | 80,938 | 78,487 | 78,497 | 77,772 |
| Proposed New Debt | | | 678 | 1,356 | 14,291 | 22,256 | 31,535 | 66,074 | 76,547 | 82,786 | 90,471 | 96,715 |
| Assessments | | <u>448</u> | <u>123</u> | <u>119</u> | <u>115</u> | <u>111</u> | <u>106</u> | <u>102</u> | <u>34</u> | | | |
| Total Debt Service | <u>114,001</u> | <u>121,373</u> | <u>129,305</u> | <u>127,798</u> | <u>137,275</u> | <u>161,930</u> | <u>169,497</u> | <u>202,370</u> | <u>209,283</u> | <u>209,420</u> | <u>215,082</u> | <u>219,756</u> |
| Total Expense | <u>205,360</u> | <u>231,195</u> | <u>243,076</u> | <u>245,216</u> | <u>258,703</u> | <u>287,615</u> | <u>299,768</u> | <u>337,458</u> | <u>349,358</u> | <u>354,078</u> | <u>364,405</u> | <u>373,915</u> |
| Ending Fund Balance | 152,746 | 157,903 | 154,423 | 157,578 | 161,451 | 153,410 | 154,681 | 141,927 | 141,541 | 148,551 | 155,801 | 164,421 |
| Projected Revenue Increase (2011) | 2.00% | 6.00% | 3.00% | 3.00% | 6.00% | 6.00% | 7.50% | 7.50% | 7.00% | 2.00% | 2.00% | 2.00% |

Electricity Enterprise Fund

2012 Cash Balance Statement

Revenues into the electricity enterprise fund are projected to grow parallel to the growth of purchase power increases as the division attempts to recover these cost increases. Since there are no planned transfers from the special income tax (SIT) fund to the electricity enterprise fund to cover the purchase power cost increases, the division must continue to recover these costs through rate increases or fuel cost adjustments to its customers.

At the beginning of 2012, there is a projected cash balance of over \$3.2 million, which reflects the combined balances of the reserve and operating funds.

| 2012 ELECTRICITY ENTERPRISE FUND BALANCE SUMMARY | | | | | | | | | | |
|---|----|--------------|--|--|--|--|--|--|--|--|
| | | | | | | | | | | |
| Cash Balance (January 1, 2012) | \$ | 3,222,128 | | | | | | | | |
| Plus Estimated 2012 Receipts | | 90,961,970 | | | | | | | | |
| Total Estimated Available Resources | \$ | 94,184,098 | | | | | | | | |
| Less 2012 Recommended Operating Budget (Electricity) | | (90,695,253) | | | | | | | | |
| Less 2012 Recommended Operating Budget (Administration) | | (640,718) | | | | | | | | |
| Projected Available Balance (December 31, 2012) | \$ | 2,848,127 | | | | | | | | |
| i rejected / Wallable Balaries (Becomber 61, 2012) | | _,0:0,:2: | | | | | | | | |

2012 Revenue Summary

Electricity operating fund revenues fall into two basic categories: revenue from the retail sale of electricity and specific services (e.g., operation and maintenance of expressway lighting) and investments.

Statements in this section relative to this fund are made on a cash basis though do account for prior year expenditures.

2011 Revenue Summary

REVENUE BY SOURCE AND YEAR HISTORICAL AND PROJECTED 2009-2012

2012 2009 2010 2011 REVENUE SUMMARY Proposed **Actual Actual Estimated** Charges for Electric Service \$ 73,368,942 \$ 82,177,901 \$ 85,769,133 \$ 87,148,076 207,910 64,249 40,116 40,116 Investment Income 1,926,528 3,604,537 3,261,172 Other Revenue* 3,360,638 480,236 441,065 Street Light Assessments 413,140 492,174 Transportation Street Lighting Revenue

\$

4,373,873

3.26%

90,712,734

11,868,640

87,852,256

TOTAL RESOURCES

PERCENT CHANGE

Beginning Year Cash Balance

3,222,128

94,184,098

1.95%

2,869,936

1.84%

92,381,422

^{*}Includes debt refinancing premiums in 2011.

Revenue Notes:

- Revenues, excluding the beginning year cash balance are expected to be \$90.96 million in 2012.
- Revenues to the electricity enterprise fund are generated through the purchase of wholesale and resale of retail electricity.
- Effective May 2001, changes in state law caused the Division of Electricity to pay the proceeds of a kilowatt hour tax to the general fund. At that time, to avoid a net reduction in revenue to the division, the general fund reimbursed the payments to the electricity operating fund. However, in 2004, legislation was passed that allowed the general fund to keep the kilowatt hour proceeds. In turn, through 2008, the division received a portion of the costs associated with operation of the street light system from the street construction, maintenance and repair fund (SCMR fund). Starting in 2009, however, this intra-fund transfer was not made and will again not be made in 2012. In 2012 the general fund will retain approximately half the proceeds of the kilowatt hour tax and return the other half to the electricity enterprise fund.
- Due to the volatility of the market, the 2012 interest income projection reflects no growth over that of 2011. Investment income, as a revenue source to the enterprise funds, is based on the amount of cash available in the treasury on which interest can be earned.

Electricity Pro Forma Operating Statement

Presented below is a pro forma operating statement for the electricity enterprise operating fund, which outlines projections of operating fund revenues and expenditures on a cash basis for the period 2010 through 2021. Assumptions are outlined below. This division does not follow the same rate setting processes as the Water, Sanitary and Stormwater Divisions. Rather, its rates are determined by what the market will support given that there are other providers of retail electricity in the area. As such, the proforma operating statement is essential to this division's planning, management and decision making processes. The major assumptions upon which the proforma's numbers are based are as follows:

- The pro forma assumes operating, maintenance and debt service costs for the division's street lighting program through the entire pro forma period. The objective of the program is to install street lighting throughout the city with revenues derived from electric retail sales.
- Projections for personnel costs reflect the rates in effect for the various collective bargaining agreements and/or management salary ordinances represented in the division.
- The largest portion, by far, of the Division of Electricity's budget is for the purchase of electrical power. In 2012 \$64.6 million is budgeted for this wholesale power, which in turn, is sold to the division's customers. Purchase power costs are projected to grow by one percent annually through the end of the pro forma period.
- The 2012 budget also includes \$4.07 million for payment of pro rata.
- Revenues will increase by 1.6 percent in 2012 and by 1.0 percent in 2013.
- Proposed new bonded debt is conservatively projected. It is assumed that such
 debt will be directly bonded at 4.0 percent in 2012, 4.5 percent in 2013 and 5.0
 percent thereafter. Details regarding the proposed capital expenditures are
 available in the capital summary section of this document.
- The Division of Electricity's pro forma statement also assumes all debt will be issued late in any given year, such that the interest expense is not due until the following year and the principal payment is due the year after that.
- A portion of the costs associated with the Public Utilities Director's Office are borne by the electricity enterprise operating fund. In 2012, \$640,718 is allocated in this fund for this purpose.

ELECTRICITY ENTERPRISE FUND Pro Forma Operating Statement For Years 2010 - 2021 (000's omitted)

| | Actual | Projection | Budget | | | | | | | | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Beginning Cash Balance | 4,374 | 2,870 | 3,222 | 2,848 | 2,754 | 2,246 | 1,601 | 2,156 | 3,274 | 3,744 | 4,364 | 4,599 |
| Utility Revenues | | | | | | | | | | | | |
| Electricity Sales | | | | | | | | | | | | |
| Residential | 6,559 | 6,907 | 6,976 | 7,046 | 7,116 | 7,187 | 7,259 | 7,332 | 7,405 | 7,479 | 7,554 | 7,629 |
| Commercial | 67,600 | 66,503 | 67,184 | 67,872 | 68,567 | 69,270 | 69,980 | 70,698 | 71,424 | 72,157 | 72,899 | 73,648 |
| Kilowatt Hour Tax Reduction | -3,284 | -1,616 | -1,537 | -1,554 | -1,571 | -1,589 | -1,607 | -1,625 | -1,643 | -1,662 | -1,681 | -1,700 |
| PCRA | 11,304 | 13,975 | 14,525 | 14,673 | 14,081 | 14,225 | 14,370 | 15,281 | 14,665 | 14,815 | 14,967 | 15,120 |
| Total Electric Sales | 82,178 | 85,769 | 87,148 | 88,037 | 88,194 | 89,093 | 90,003 | 91,686 | 91,851 | 92,790 | 93,738 | 94,697 |
| Other Revenues | 4,097 | 3,656 | 3,774 | 3,786 | 3,879 | 3,968 | 3,957 | 4,052 | 4,033 | 4,156 | 4,274 | 4,404 |
| Investment Earnings | <u>64</u> | <u>40</u> | <u>40</u> |
| Total Revenue | <u>86,339</u> | <u>89,511</u> | <u>90,962</u> | <u>91,863</u> | <u>92,113</u> | <u>93,101</u> | <u>94,000</u> | <u>95,778</u> | <u>95,924</u> | <u>96,986</u> | <u>98,052</u> | <u>99,142</u> |
| Total Resources | <u>90,713</u> | <u>92,381</u> | <u>94,184</u> | <u>94,711</u> | 94,867 | <u>95,348</u> | <u>95,601</u> | <u>97,934</u> | <u>99,199</u> | 100,730 | <u>102,416</u> | <u>103,741</u> |
| Utility Expense | | | | | | | | | | | | |
| Operations & Maintenance | | | | | | | | | | | | |
| Personnel Services | 7,307 | 6,870 | 7,417 | 7,640 | 7,869 | 8,105 | 8,348 | 8,599 | 8,857 | 9,122 | 9,396 | 9,678 |
| Health Insurance | 1,148 | 1,143 | 1,291 | 1,381 | 1,478 | 1,582 | 1,692 | 1,811 | 1,937 | 2,073 | 2,218 | 2,373 |
| Purchase Power | 62,971 | 64,400 | 64,629 | 65,275 | 65,928 | 66,587 | 67,253 | 67,926 | 68,605 | 69,291 | 69,984 | 70,684 |
| Supplies & Materials | 644 | 899 | 1,250 | 1,275 | 1,300 | 1,326 | 1,353 | 1,380 | 1,408 | 1,436 | 1,465 | 1,494 |
| Pro Rata | 3,715 | 4,028 | 4,073 | 4,117 | 4,129 | 4,175 | 4,221 | 4,302 | 4,314 | 4,362 | 4,411 | 4,460 |
| Services | 4,926 | 4,757 | 5,436 | 5,545 | 5,655 | 5,769 | 5,884 | 6,002 | 6,122 | 6,244 | 6,369 | 6,496 |
| Other Disbursements | 19 | 156 | 158 | 158 | 158 | 158 | 158 | 158 | 158 | 158 | 158 | 158 |
| Capital Equipment | 683 | 1,036 | 1,777 | 1,813 | 1,849 | 1,886 | 1,924 | 1,962 | 2,002 | 2,042 | 2,083 | 2,124 |
| Department of Public Utilities Allocation | <u>553</u> | <u>573</u> | <u>641</u> | <u>654</u> | <u>667</u> | <u>680</u> | <u>694</u> | <u>707</u> | <u>722</u> | <u>736</u> | <u>751</u> | <u>766</u> |
| Total Operations & Maintenance | <u>81,966</u> | 83,862 | <u>86,673</u> | <u>87,858</u> | <u>89,035</u> | <u>90,268</u> | <u>91,527</u> | <u>92,847</u> | <u>94,124</u> | <u>95,465</u> | <u>96,834</u> | 98,233 |
| Debt Service | | | | | | | | | | | | |
| Distribution G.O. Debt | 3,540 | 3,315 | 3,005 | 2,777 | 2,335 | 2,246 | 946 | 834 | 666 | 290 | 280 | 265 |
| Street Lighting G.O. debt | 1,845 | 1,541 | 1,245 | 999 | 931 | 893 | 615 | 419 | 201 | 88 | 85 | 82 |
| Refinancing of Debt Issuance/Less Premium | 400 | | 440 | 000 | 044 | 200 | 407 | 4.40 | • | | | |
| Street Light Assessments | 492 | 441 | 413 | 323 | 311 | 290 | 167 | 146 | 9 | 8 | | |
| New Distribution Debt Service | | | | | 40 | 50 | 86 | 259 | 251 | 282 | 393 | 501 |
| New Street Lighting Debt Service | | | 4 000 | 4 000 | <u>10</u> | <u>50</u> | <u>103</u> | <u>154</u> | <u>203</u> | <u>233</u> | <u>225</u> | <u>217</u> |
| Total Debt Service | <u>5,877</u> | <u>5,297</u> | <u>4,663</u> | <u>4,098</u> | <u>3,586</u> | <u>3,479</u> | <u>1,917</u> | <u>1,813</u> | <u>1,330</u> | <u>901</u> | <u>983</u> | <u>1,064</u> |
| Total Expense | <u>87,843</u> | <u>89,159</u> | <u>91,336</u> | <u>91,957</u> | <u>92,621</u> | <u>93,747</u> | <u>93,445</u> | <u>94,659</u> | <u>95,455</u> | <u>96,366</u> | <u>97,817</u> | <u>99,297</u> |
| Ending Fund Balance | 2,870 | 3,222 | 2,848 | 2,754 | 2,246 | 1,601 | 2,156 | 3,274 | 3,744 | 4,364 | 4,599 | 4,444 |
| Projected Revenue Increase | | | | | | | | | | | | _ |
| Increase in PCRA (Actual & Projected) | | | | | | | | | | | | |
| PCRA (%) | 14.00% | 20.00% | 20.00% | 20.00% | 19.00% | 19.00% | 19.00% | 20.00% | 19.00% | 19.00% | 19.00% | 19.00% |

Water Operating Fund

2012 Cash Balance Statement

The projected beginning year 2012 cash balance is \$40.6 million, which includes \$27 million in a reserve fund.

| 2012 WATER OPERATING FUND BALANCE SUMMARY | | | | | | | | | |
|---|----|---------------|--|--|--|--|--|--|--|
| | | | | | | | | | |
| Cash Balance (January 1, 2012) | \$ | 40,554,562 | | | | | | | |
| Plus Estimated 2012 Receipts | | 173,175,536 | | | | | | | |
| Total Estimated Available Resources | \$ | 213,730,098 | | | | | | | |
| Less 2012 Recommended Operating Budget (Water) | | (173,354,996) | | | | | | | |
| Less 2012 Recommended Operating Budget (Administration) | | (4,075,363) | | | | | | | |
| Projected Available Balance (December 31, 2012) | \$ | 36,299,739 | | | | | | | |

Note: Cash Balance at January 1, 2012 does not include "bond debt service" reserve fund balance of \$10 million

2012 Revenue Summary

User fees completely support the operations of the Water Division. Section 118 of the Columbus City Charter empowers the City Council to establish separate sewer and water rates to fully cover the cost of service. Rates are set to recover the cost of operations, maintenance and debt service, and are reviewed annually by the Sewer and Water Advisory Board. City Council must approve all rate increases before they are effective.

One of the city's goals in the rate setting process is to avoid steep increases and at the same time fully meet the needs of the system. To achieve this goal, a pro forma operating statement was developed. This document is updated annually to reflect current appropriation levels and adjusted for actual revenues and expenditures.

Statements in this section relative to this fund are made on a cash basis though do account for prior year expenditures.

2012 Revenue Summary

WATER OPERATING FUND REVENUE BY SOURCE AND YEAR HISTORICAL AND PROJECTED 2009-2012

| REVENUE SUMMARY | 2009 Actual | | 2010 Actual | | | 2011 Estimated | 2012 Proposed | | |
|-----------------------------|----------------|-------------|----------------|-------------|----|-------------------|------------------|-------------|--|
| Water Sales | \$ | 127,557,616 | \$ | 135,745,830 | \$ | 146,256,893 | \$ | 156,007,353 | |
| Water Penalty Fees | | 1,727,213 | | 1,772,802 | | 1,827,944 | | 1,846,223 | |
| System Capacity Charges | | 2,987,186 | | 2,821,000 | | 3,415,894 | | 3,450,053 | |
| Sewer Billings | | 5,796,878 | | 5,648,001 | | 6,680,187 | | 6,880,593 | |
| Meter Service Fee | | 741,917 | | 389,160 | | 423,866 | | 428,105 | |
| Investment Income | | 1,977,259 | | 1,026,337 | | 940,770 | | 950,178 | |
| Other Revenue* | | 1,983,692 | | 4,638,736 | | 7,210,350 | | 3,613,031 | |
| Beginning Year Cash Balance | | 34,746,266 | | 31,298,309 | | 35,368,275 | | 40,554,562 | |
| TOTAL RESOURCES | \$ | 177,518,027 | \$ | 183,340,175 | \$ | 202,124,179 | \$ | 213,730,098 | |
| PERCENT CHANGE | | | | 3.28% | | 10.25% | 5.74% | | |

^{*}Includes debt refinancing premiums in 2010 and 2011.

Revenue Notes:

- The Sewer and Water Advisory Board recommended an eight percent increase in revenues in 2012, largely funded by rate increases to the various customer classes. With this increase, revenues, excluding the beginning balance, will total over \$173.18 million in 2012.
- Sewer billing charges are projected to total \$6.88 million in 2012. These charges reflect the Sewer Division's portion of the cost of operating the billing system in 2012.
- System capacity fees are assumed to grow by one percent. Growth of this fee has declined steadily over the last decade, as it is based on growth of the water system, which has also slowed in recent years.
- The low income discount is continued in 2012 on the commodity portion of the water bill to provide financial relief to qualified customers.
- Due to the volatility of the market, the interest income projection is very conservative and reflects a growth rate of one percent over that of 2011. Investment income, as a revenue source to the enterprise funds, is based on the amount of cash available in the treasury upon which interest can be earned.

Water Pro Forma Operating Statement

A pro forma operating statement from 2010 through 2021 is presented below. The statement is designed to project the utility's revenues and expenditures for that period, given certain assumptions and is essential to the planning and rate setting process. The major assumptions upon which the water pro forma's numbers are based are as follows:

- The sewer and water advisory board recommended rate increases to produce eight percent more revenue in 2012.
- Water sales growth is projected at zero percent in 2012, 0.5 percent in 2013 and 2014 and at 1 percent for the balance of the pro forma projection period.
- System capacity charges are assumed to grow by one percent annually, representing modest growth of these charges.
- Interest rates on investments of revenues and reserves are projected to grow by one percent annually.
- Projections for personnel costs reflect the rates in effect for the various collective bargaining agreements and/or management salary ordinances represented in the division.
- Included in the operations and maintenance budget for 2012 is \$7.79 million for payment of pro rata and \$18.89 million for the purchase of chemicals.
- Proposed new debt is issued in the form of bonds at an assumed interest rate of four percent in 2012, 4.5 percent in 2013 and five percent thereafter.
- The Division of Water's capital improvements budget (CIB) has been discounted by 20 percent. This reduction recognizes the probability that debt issued in any given year will not reach the levels outlined in the division's capital improvements budget due to unavoidable lags in the project planning and implementation process.
- A portion of the costs associated with the Public Utilities Director's Office are borne by the water enterprise operating fund. In 2012, \$4.1 million is allocated in this fund for this purpose.

WATER ENTERPRISE FUND Pro Forma Operating Statement For Years 2010 - 2021 (000's omitted)

| | Actual | Projections | Budget | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Beginning Cash Balance | 31,298 | 35,368 | 40,555 | 36,300 | 42,178 | 46,446 | 48,649 | 50,109 | 52,806 | 58,298 | 66,722 | 72,799 |
| Utility Revenues | | | | | | | | | | | | |
| Water Sales | 135,746 | 146,257 | 146,257 | 158,747 | 172,304 | 186,209 | 196,534 | 203,462 | 208,579 | 213,825 | 218,123 | 222,507 |
| Water Sales Increase | | | 9,750 | 10,583 | 10,051 | 6,983 | 4,094 | 2,543 | 2,607 | 1,782 | 1,818 | 1,854 |
| Interest Income | 1,026 | 941 | 950 | 960 | 969 | 979 | 989 | 999 | 1,009 | 1,019 | 1,029 | 1,039 |
| System Capacity Charges | 2,821 | 3,416 | 3,450 | 3,485 | 3,519 | 3,555 | 3,590 | 3,626 | 3,662 | 3,699 | 3,736 | 3,773 |
| Sewer Billing Charges | 5,648 | 6,680 | 6,881 | 7,087 | 7,300 | 7,519 | 7,744 | 7,976 | 8,216 | 8,462 | 8,716 | 8,978 |
| Penalties | 1,773 | 1,828 | 1,846 | 1,865 | 1,883 | 1,902 | 1,921 | 1,940 | 1,960 | 1,979 | 1,999 | 2,019 |
| Meter Service Fees | 389 | 424 | 428 | 432 | 437 | 441 | 445 | 450 | 454 | 459 | 464 | 468 |
| Other | 2,481 | 3,577 | 3,613 | 3,649 | 3,686 | 3,723 | 3,760 | 3,797 | 3,835 | 3,874 | 3,912 | 3,952 |
| Debt Refinancing | <u>2,157</u> | 3,633 | | | | | | | | | | |
| Total Revenue | <u>152,042</u> | <u>166,756</u> | <u>173,176</u> | <u>186,808</u> | <u>200,149</u> | <u>211,310</u> | <u>219,078</u> | <u>224,794</u> | 230,323 | <u>235,099</u> | <u>239,797</u> | <u>244,591</u> |
| Total Resources | <u>183,340</u> | 202,124 | <u>213,730</u> | <u>223,108</u> | <u>242,327</u> | <u>257,756</u> | <u>267,728</u> | <u>274,903</u> | <u>283,129</u> | <u>293,397</u> | <u>306,519</u> | <u>317,390</u> |
| Utility Expense | | | | | | | | | | | | |
| Operations & Maintenance | | | | | | | | | | | | |
| Personnel Services | 35,887 | 37,613 | 39,567 | 40,754 | 41,977 | 43,236 | 44,533 | 45,869 | 47,246 | 48,663 | 50,123 | 51,627 |
| 27th Pay Period | | | | | | | | | | | | |
| Health Insurance | 6,800 | 7,651 | 8,486 | 9,080 | 9,715 | 10,395 | 11,123 | 11,902 | 12,735 | 13,626 | 14,580 | 15,601 |
| Supplies & Materials | 19,461 | 21,120 | 22,884 | 23,531 | 24,196 | 24,881 | 25,585 | 26,309 | 27,054 | 27,821 | 28,610 | 29,421 |
| Pro Rata | 6,027 | 7,504 | 7,793 | 8,406 | 9,007 | 9,509 | 9,859 | 10,116 | 10,365 | 10,579 | 10,791 | 11,007 |
| Contractual Services | 21,207 | 23,253 | 24,573 | 25,064 | 25,566 | 26,077 | 26,598 | 27,130 | 27,673 | 28,226 | 28,791 | 29,367 |
| Data Processing | | | | | | | | | | | | |
| Other | 780 | 916 | 100 | 102 | 104 | 106 | 108 | 110 | 113 | 115 | 117 | 120 |
| Equipment | 1,943 | 1,074 | 1,443 | 1,472 | 1,501 | 1,531 | 1,562 | 1,593 | 1,625 | 1,658 | 1,691 | 1,725 |
| Department of Public Utilities Allocation | <u>3,406</u> | <u>3,754</u> | <u>4,075</u> | <u>4,157</u> | <u>4,240</u> | <u>4,325</u> | <u>4,411</u> | <u>4,500</u> | <u>4,590</u> | <u>4,681</u> | <u>4,775</u> | <u>4,870</u> |
| Total Operations & Maintenance | <u>95,510</u> | <u>102,884</u> | <u>108,922</u> | <u>112,567</u> | <u>116,306</u> | <u>120,060</u> | <u>123,780</u> | <u>127,529</u> | <u>131,399</u> | <u>135,370</u> | <u>139,477</u> | <u>143,736</u> |
| Debt Service | | | | | | | | | | | | |
| Revenue Bond | 6,173 | | | | | | | | | | | |
| General Obligation | 46,288 | 58,686 | 66,786 | 64,917 | 63,179 | 59,254 | 57,734 | 53,555 | 49,197 | 43,424 | 40,920 | 37,671 |
| Debt Refinancing | | | | | | | | | | | | |
| Proposed New Debt | | | <u>1,723</u> | <u>3,446</u> | <u>16,396</u> | <u>29,792</u> | <u>36,106</u> | <u>41,012</u> | <u>44,234</u> | <u>47,882</u> | <u>53,323</u> | <u>57,318</u> |
| Total Debt Service | <u>52,461</u> | <u>58,686</u> | <u>68,509</u> | <u>68,363</u> | <u>79,575</u> | <u>89,046</u> | <u>93,840</u> | <u>94,568</u> | <u>93,431</u> | <u>91,306</u> | <u>94,243</u> | <u>94,989</u> |
| Total Expense | <u>147,972</u> | <u>161,570</u> | <u>177,430</u> | <u>180,930</u> | <u>195,881</u> | <u>209,106</u> | <u>217,619</u> | 222,097 | <u>224,831</u> | <u>226,675</u> | 233,720 | <u>238,725</u> |
| Ending Fund Balance | 35,368 | 40,555 | 36,300 | 42,178 | 46,446 | 48,649 | 50,109 | 52,806 | 58,298 | 66,722 | 72,799 | 78,665 |
| Projected Revenue Increase (2011) | 8.50% | 7.50% | 8.00% | 8.00% | 7.00% | 4.50% | 2.50% | 1.50% | 1.50% | 1.00% | 1.00% | 1.00% |

Storm Sewer Maintenance Fund

2012 Cash Balance Statement

Prior to 1993, the storm sewer maintenance special revenue fund was used only to reimburse the sanitary operating fund for stormwater management expenses. No expenditures were made directly out of this fund. This arrangement changed in 1993, when the storm sewer maintenance fund became the operating fund for stormwater management engineering and design, although the sanitary fund is still reimbursed for some storm sewer maintenance expenses. More recently, this fund's designation changed from that of special revenue to enterprise fund. This change allowed the division to set aside monies in a reserve fund against which contracts could be certified in the absence of bond cash.

A 2012 beginning year cash balance of \$17.6 million is projected for this fund. This includes a \$9 million reserve balance. No additional reserve fund transfers are projected at this time. However, the department will request that any surplus revenues, when available, be shifted to that fund.

| 2012 STORM SEWER MAINTENANCE FUND BALANCE SUMMARY | | | | | | | | | |
|--|----|--------------|--|--|--|--|--|--|--|
| | | | | | | | | | |
| Unencumbered Cash Balance (January 1, 2012) | \$ | 17,645,354 | | | | | | | |
| Plus Estimated 2012 Receipts | | 37,223,427 | | | | | | | |
| Total Estimated Available Resources | \$ | 54,868,781 | | | | | | | |
| Less 2012 Recommended Operating Budget | | (37,242,558) | | | | | | | |
| Less 2012 Recommended Operating Budget (Administration) | | (1,218,391) | | | | | | | |
| Projected Available Balance (December 31, 2012) | \$ | 16,407,832 | | | | | | | |
| Note: Balance at January 1, 2012 includes reserve fund balance | | | | | | | | | |

2012 Revenue Summary

Storm sewer maintenance fees provide the vast majority of revenues to this fund. In August 1995, the Division of Sewerage and Drainage implemented a new fee structure based on the impervious area of a given property, which directly relates to stormwater runoff into the storm drainage system. The stormwater service fee is based upon an equitable and consistent rate system, defined in equivalent residential units (ERU), where one ERU equals 2,000 square feet of impervious area.

In 2011, there was no increase to this fee as it was determined that sufficient revenues were being generated using the current rate structure. Similarly, in 2012, the Sewer and Water Advisory Board recommended a two percent decrease to the ERU as a minor adjustment to the ERU rate structure.

Statements in this section relative to this fund are made on a cash basis though do account for prior year expenditures.

4.02%

2012 Revenue Summary

STORM SEWER MAINTENANCE FUND **REVENUE BY SOURCE AND YEAR** HISTORICAL AND PROJECTED 2009-2012 2009 2011 2012 2010 **Estimated** REVENUE SUMMARY **Proposed Actual** Actual 32,565,490 \$ \$ \$ 36,821,732 Storm Maintenance Fees 36,184,609 36,583,798 Investment Earnings 531,708 299,249 185,264 190,822 Other Revenues * 360,357 674,254 1,152,709 448,807 Beginning Year Cash Balance 9,229,497 10,017,172 14,589,534 17,645,354 \$ 42,687,052 \$ 47,175,284 52,749,239 **TOTAL RESOURCES** \$ 54,868,781

10.51%

11.82%

PERCENT CHANGE

Revenue Notes:

• 2012 revenues are based on a charge of \$4.48 per ERU, per month.

^{*}Includes debt refinancing premiums in 2010 and 2011.

Storm Sewer Maintenance Pro Forma Operating Statement

- The Storm Sewer Maintenance pro forma operating statement assumes that there will be a two percent decrease to the storm sewer maintenance fee in 2012 such that the new ERU, or equivalent residential unit, will be \$4.48.
- Proposed new debt is issued in the form of bonds at an assumed interest rate of four percent in 2012, 4.5 percent in 2013 and five percent thereafter.
- The division's capital improvements plan has been discounted by 15 percent throughout the pro forma period. This reduction recognizes the probability that debt issued in any given year will not reach the levels outlined in the division's capital improvements budget due to unavoidable lags in the project planning and implementation process.
- In 2005, costs associated with the street cleaning function were added to the storm sewer budget, having been transferred from the Public Service Department. In 2008, snow removal costs were also transferred. In 2012, the cost of these services will total \$7.1 million.
- A portion of the costs associated with the Public Utilities Director's Office are borne by the storm sewer enterprise operating fund. In 2012, \$1.2 million is allocated in this fund for this purpose.

STORM SEWER ENTERPRISE FUND Pro Forma Operating Statement For Years 2010 - 2021 (000's omitted)

| | Actual | Projection | Budget | | | | | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Beginning Cash Balance | 10,017 | 14,590 | 17,645 | 16,408 | 15,717 | 14,831 | 13,509 | 12,623 | 12,148 | 12,318 | 12,953 | 14,331 |
| Hallan Davannaa | | | | | | | | | | | | |
| Utility Revenues Storm Maintenance Service Charges | 36.185 | 36.822 | 37,204 | 36.654 | 37.412 | 38.372 | 39.766 | 41.184 | 42,200 | 43,490 | 43,930 | 44,373 |
| Rate Increase (Decrease) | 30,100 | 30,022 | -620 | 50,654 | 51,412 | 30,372 879 | 39,766 911 | 566 | 42,200 774 | 43,490 | 43,930 | 44,373 |
| Investment Earnings | 299 | 185 | -620 191 | 197 | 202 | 209 | 215 | 221 | 228 | 235 | 242 | 249 |
| Storm Sewer Maintenance Penalties | 437 | 427 | 432 | 436 | 441 | 209 445 | 449 | 454 | 459 | 463 | 468 | 473 |
| Other Revenues | 237 | 17 | 432 17 | 436 18 | 18 | 445 19 | 19 | 20 | 459 20 | 463 21 | 400 22 | 473 22 |
| Debt Refinancing | 231 | 709 | 17 | 10 | 10 | 19 | 19 | 20 | 20 | 21 | 22 | 22 |
| Total Revenue | 37.158 | 38,160 | 37,223 | 37,808 | 38,588 | 39,923 | 41,361 | 42,446 | 43,680 | 44,209 | 44,661 | 45,117 |
| Total Revenue | <u>37,130</u> | <u>30,100</u> | 31,223 | 37,000 | 30,300 | 39,923 | 41,301 | 42,440 | 43,000 | 44,209 | 44,001 | 45,117 |
| Total Resources | <u>47,175</u> | <u>52,749</u> | <u>54,869</u> | <u>54,216</u> | <u>54,305</u> | <u>54,754</u> | <u>54,870</u> | <u>55,068</u> | <u>55,828</u> | <u>56,527</u> | <u>57,614</u> | <u>59,448</u> |
| Utility Expense | | | | | | | | | | | | |
| Operations & Maintenance | | | | | | | | | | | | |
| Personnel Services | 1,181 | 1,187 | 1,384 | 1,426 | 1,469 | 1,513 | 1,558 | 1,605 | 1,653 | 1,702 | 1,754 | 1,806 |
| Health Insurance | 212 | 240 | 311 | 333 | 356 | 381 | 407 | 436 | 466 | 499 | 534 | 571 |
| Supplies & Materials | 13 | 25 | 34 | 35 | 36 | 36 | 37 | 38 | 38 | 39 | 40 | 41 |
| Contractual Services | 1,540 | 329 | 2,358 | 2,405 | 2,453 | 2,502 | 2,552 | 2,603 | 2,656 | 2,709 | 2,763 | 2,818 |
| Pro Rata | 1,497 | 1,717 | 1,675 | 1,701 | 1,736 | 1,797 | 1,861 | 1,910 | 1,966 | 1,989 | 2,010 | 2,030 |
| Equipment | | 103 | 130 | 133 | 135 | 138 | 141 | 144 | 146 | 149 | 152 | 155 |
| Other | 325 | 250 | 80 | 82 | 83 | 85 | 87 | 88 | 90 | 92 | 94 | 96 |
| Reimbursement to Sanitary Enterprise | 7,007 | 7,750 | 7,000 | 7,140 | 7,283 | 7,428 | 7,577 | 7,729 | 7,883 | 8,041 | 8,202 | 8,366 |
| Department of Public Utilities Allocation | 1,024 | 1,075 | 1,218 | 1,243 | 1,268 | 1,293 | 1,319 | 1,345 | 1,372 | 1,400 | 1,428 | 1,456 |
| Dept of Technology Allocation | 550 | 1,191 | 1,463 | 1,493 | 1,523 | 1,553 | 1,584 | 1,616 | 1,648 | 1,681 | 1,715 | 1,749 |
| Street Cleaning (transferred from Public Service) | 6,131 | 6,532 | <u>7,114</u> | 7,256 | 7,401 | 7,549 | 7,700 | 7,854 | <u>8,011</u> | <u>8,171</u> | 8,335 | <u>8,501</u> |
| Total Operations & Maintenance | <u>19,481</u> | <u>20,399</u> | <u>22,768</u> | <u>23,245</u> | <u>23,742</u> | <u>24,275</u> | <u>24,823</u> | <u>25,367</u> | <u>25,930</u> | <u>26,473</u> | <u>27,025</u> | <u>27,590</u> |
| Debt Service | | | | | | | | | | | | |
| General Obligation | 13,105 | 14,705 | 15,682 | 15,231 | 14,804 | 14,370 | 13,860 | 13,413 | 12,945 | 12,123 | 10,981 | 9,715 |
| Proposed New Debt | | <u>0</u> | 11 | 22 | 927 | 2,600 | 3,564 | 4,140 | 4,636 | 4,978 | 5,278 | 5,567 |
| Total Debt Service | <u>13,105</u> | <u>14,705</u> | <u>15,693</u> | 15,253 | <u>15,731</u> | 16,971 | <u>17,424</u> | 17,553 | 17,581 | <u>17,101</u> | 16,259 | 15,282 |
| Total Expense | <u>32,586</u> | <u>35,104</u> | <u>38,461</u> | 38,499 | <u>39,473</u> | 41,245 | 42,247 | 42,920 | <u>43,511</u> | 43,574 | 43,283 | 42,872 |
| Ending Fund Balance | 14,590 | 17,645 | 16,408 | 15,717 | 14,831 | 13,509 | 12,623 | 12,148 | 12,318 | 12,953 | 14,331 | 16,576 |
| Projected Revenue Increase (2011) | 9.00% | 0.00% | -2.00% | 1.50% | 1.50% | 2.50% | 2.50% | 1.50% | 2.00% | 0.00% | 0.00% | 0.00% |

| Enter | prise | Funds |
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